

NACDS

NATIONAL ASSOCIATION OF
CHAIN DRUG STORES

2007 ANNUAL MEETING



APRIL 21-25, 2007

THE PHOENICIAN ★ SCOTTSDALE, ARIZONA

Creating a Healthier Future

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DEAR FRIEND,

We invite you to join more than 2,200 business leaders from Drug, Food, and Mass Merchandising companies and their supplier counterparts at the NACDS Annual Meeting – our industry’s most influential and strategically-oriented event.

This year’s meeting will be held April 21 – 25, 2007, at The Phoenician in Scottsdale, Arizona. Attendees will return to this spectacular oasis to share insights, forge relationships, and explore future opportunities.

Participants in this year’s meeting will include retail Chairmen, CEOs, Presidents, and Senior Vice Presidents of Marketing, Merchandising, Operations, and Pharmacy and their executive-level counterparts and decision-makers from supplier companies.

This member-only event will provide you and your company a unique opportunity to interact with industry leaders, gain new insights into today’s changing marketplace, and set your course for the future.

We look forward to seeing you at The Phoenician, April 21 – 25.

Sincerely,



ROBERT HANNAN
President & CEO



ANTHONY N. CIVELLO
Chairman of the Board



DAY-BY-DAY SCHEDULE

All activities will take place at The Phoenician in Scottsdale, Arizona

FRIDAY, APRIL 20

- 11:00 a.m. – 6:30 p.m. Shuttle Service Available
- 12:00 p.m. – 6:00 p.m. Registration & Cyber Café
- EVENING OPEN

SATURDAY, APRIL 21

- 8:00 a.m. – 10:30 p.m. Shuttle Service Available
- 8:00 a.m. – 7:00 p.m. Registration & Cyber Café
- 8:00 a.m. – 12:00 p.m. “Meet the Retailer”
- 8:30 a.m. – 10:30 a.m. Men’s & Women’s Tennis
- 9:00 a.m. – 1:30 p.m. Board of Directors Meeting
- 9:30 a.m. – 5:00 p.m. Strategic Exchange
Appointments
Appointment-driven business meetings between chain executives and key supplier trading partners set the stage for developing profitable strategic initiatives and strengthening existing relationships.
- 3:30 p.m. – 4:30 p.m. Inaugural Attendees
Orientation
(First Time Attendees Only)
- 6:00 p.m. – 7:00 p.m. Industry Leadership Reception
(By Invitation)
- 6:30 p.m. – 9:30 p.m. Opening Night Celebration

SUNDAY, APRIL 22

- 7:00 a.m. – 7:00 p.m. Shuttle Service Available
- 7:00 a.m. – 5:00 p.m. Registration & Cyber Café
- 8:00 a.m. – 9:30 a.m. Business Program I



State of the Industry

Tony Civello
Chairman, President & CEO
Kerr Drug, Inc., and NACDS
Chairman of the Board



Keynote Speaker

Uwe Reinhardt, PhD
Professor of Economics
and Public Affairs
Princeton University

- 10:00 a.m. – 4:30 p.m. Strategic Exchange
Appointments
- 4:30 p.m. – 6:00 p.m. Scottsdale Social
Join us around the pool for a cool, tropical drink, and chat with friends before your evening festivities.

EVENING OPEN





MONDAY, APRIL 23

- 7:00 a.m. – 5:30 p.m. Shuttle Service Available
- 7:30 a.m. – 5:00 p.m. Registration & Cyber Café
- 8:00 a.m. – 9:30 a.m. NACDS Chain Members & PAC Breakfast
(Chain Members, PAC Ticket Holders & Invited Guests Only)
- 9:30 a.m. – 4:30 p.m. Strategic Exchange Appointments
- 12:00 p.m. – 1:30 p.m. The NACDS Luncheon
A delightful luncheon featuring a distinguished guest speaker for all spouses and companions registered for the Annual Meeting

EVENING OPEN

TUESDAY, APRIL 24

- 7:00 a.m. – 11:30 p.m. Shuttle Service Available
- 7:30 a.m. – 6:00 p.m. Registration & Cyber Café
- 8:00 a.m. – 9:30 a.m. Business Program II



Incoming Chairman's Remarks

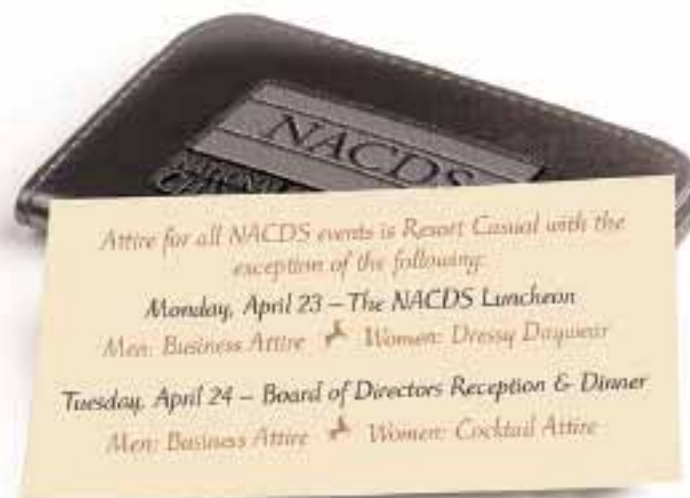
Dave Bernauer
Chairman
Walgreen Company

- 10:00 a.m. – 4:00 p.m. Strategic Exchange Appointments
- 5:30 p.m. – 6:30 p.m. Sponsors Reception
(By Invitation)
- 6:30 p.m. – 7:30 p.m. Board of Directors Reception
- 7:30 p.m. – 9:30 p.m. Board of Directors Dinner
- 9:30 p.m. – 11:00 p.m. Awards & Entertainment

WEDNESDAY, APRIL 25

- 8:00 a.m. – 2:00 p.m. Men's & Women's Golf
- 8:00 a.m. – 11:00 a.m. Registration & Cyber Café
- 6:00 p.m. – 8:00 p.m. NACDS Sunset Party

MEETING ATTIRE





GENERAL INFORMATION

The Annual Meeting provides numerous opportunities to meet and discuss strategic issues with key trading partners. Appointments, traditionally made in advance of your arrival, set the stage for profitable business initiatives implemented in part through future opportunities at NACDS events such as the Marketplace and Pharmacy & Technology Conferences.

Various venues at The Phoenician will be used to support these important gatherings. Special policies regarding reservations and use are described below. Availability is limited. Please follow the procedures in acknowledging your company's interest.

STRATEGIC EXCHANGE APPOINTMENTS

Business appointments take place in cabanas and dedicated strategic exchange space. Members who have previously had cabanas at the 2006 Annual Meeting will be contacted to determine their interest in retaining use of these facilities for this meeting.

The Annual Meeting is strategically-focused and adheres to a non-commercial format. No displays or exhibits are permitted. NACDS prohibits the scheduling of business or social functions during official conference events.

Please contact Jim Whitman, Sr. Vice President of the NACDS Member Programs & Services Department, at (703) 837-4610 or jwhitman@nacds.org if you have any questions concerning these policies.

PRIVATE FUNCTION SPACE

A limited amount of private function space is available during the Annual Meeting. Requests for space should be made in writing and include date, time, and number of people expected to attend the event. Please e-mail your request to Marissa Santer in the NACDS Meetings Department at msanter@nacds.org or contact her at (703) 837-4314 for more information.

SPONSORSHIP

Sponsorship of Annual Meeting events, programs, and projects enables Associate Members to increase exposure, build relationships, and enhance their image before prominent retailers of all sizes. Please contact Jim Whitman at (703) 837-4610 or jwhitman@nacds.org for more information.

QUESTIONS

The NACDS Member Programs & Services Department will be pleased to answer any questions you may have. For additional information please call the following numbers:

Housing:
(703) 837-4301

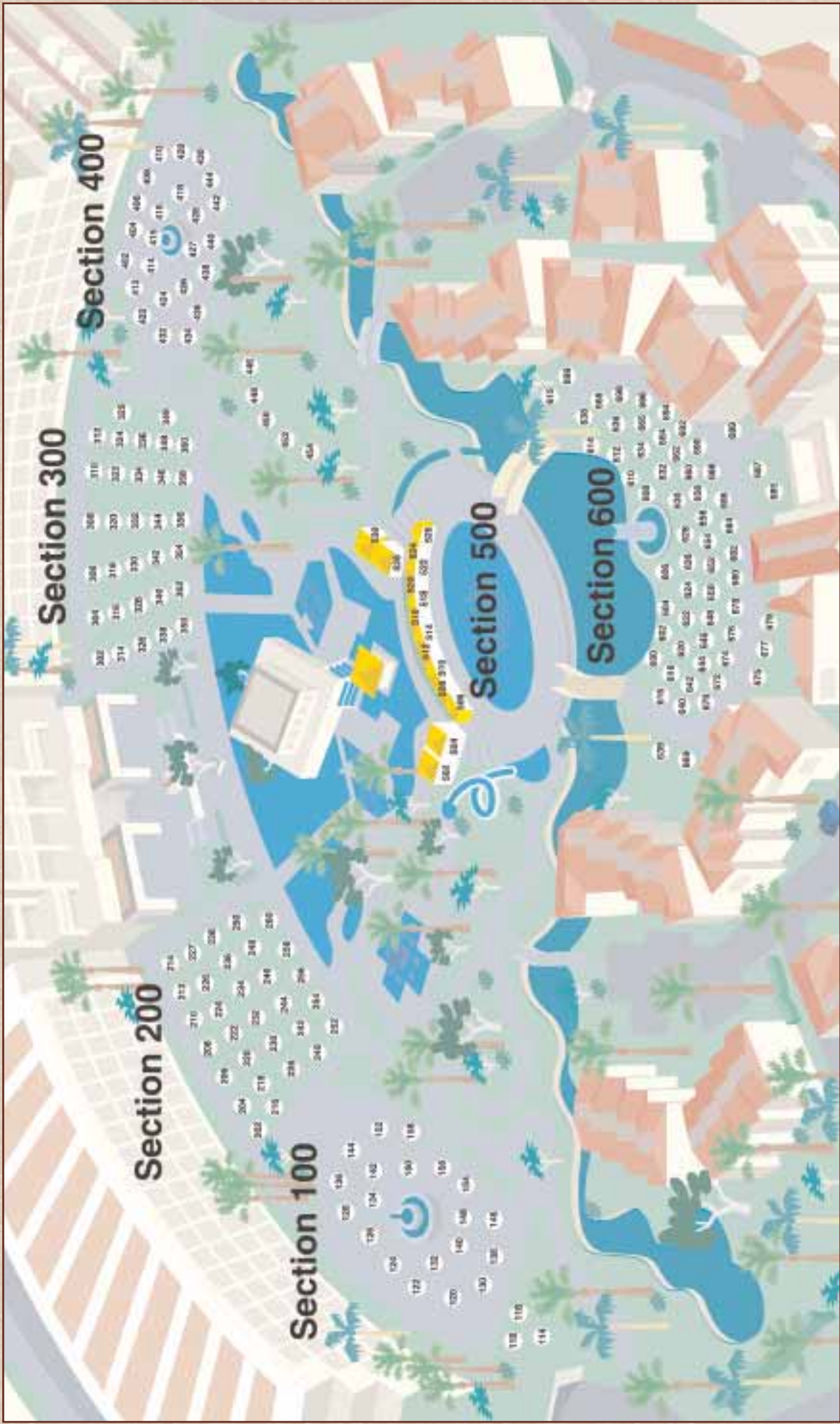
Private Meeting Space:
(703) 837-4314

Registration:
(703) 837-4300

Sponsorship:
(703) 837-4610

Strategic Exchange Appointments Area:
(703) 837-4610

In addition, please check our website at www.nacds.org for regular meeting updates.



STRATEGIC EXCHANGE AREA MAP



HOUSING INFORMATION

NACDS is the official housing bureau for the Annual Meeting and will make all hotel reservations through **Tuesday, March 20, 2007**. Although we cannot guarantee hotel room rates and availability after Tuesday, March 20, we will attempt to accommodate all individuals wishing to attend the Annual Meeting.

In order for NACDS to make your room reservation, you must complete the Housing Section of your registration form. Please make sure to include the following:

- Hotel arrival and departure dates
- Complete credit card information to guarantee your reservation

All Annual Meeting hotels require a room deposit equaling the entire length of your stay.

This deposit will be charged to the credit card provided on the Hotel Reservation section of your registration form on **Tuesday, March 20**. No refunds will be available for changes or cancellations made after this date.

Hotel room confirmations will be mailed directly from each hotel, not from NACDS. For arrival and/or departure changes, name changes and cancellations, please contact your assigned hotel.

SUITE ACCOMMODATIONS

Suite assignments at The Phoenician are based on the right of first refusal by past Annual Meeting suite holders. Please e-mail all suite requests to Stacy Jack at sjack@nacds.org. Remember to include the name of the registered conference attendee to whom a suite (if available) should be assigned.

A limited number of suites are also available at other NACDS hotels. NACDS will make every effort to accommodate your request.





ANNUAL MEETING HOTELS

ARIZONA BILTMORE RESORT & SPA

2400 East Missouri Avenue
Phoenix, AZ 85016
Telephone: (602) 955-6600

Set in the heart of Phoenix, The Biltmore is located 5 miles from The Phoenician. The room rate is \$375 per day.

CAMELBACK INN, A JW MARRIOTT RESORT & SPA

5402 East Lincoln Drive
Scottsdale, AZ 85253
Telephone: (480) 948-1700

The Camelback Inn, is located 4 miles from The Phoenician. The room rate is \$388 per day.

THE PHOENICIAN

6000 East Camelback Road
Scottsdale, AZ 85251
Telephone: (480) 941-8200

The Phoenician is located 9 miles from Phoenix Sky Harbor International Airport. The room rate is \$410 per day. Suites are \$925 to \$1,550 per day.

THE RITZ-CARLTON

2401 East Camelback Road
Phoenix, AZ 85016
Telephone: (602) 468-0700

The Ritz-Carlton is located 4 miles from The Phoenician. The room rate is \$290 per day.





REGISTRATION INFORMATION

REGISTRATION FEES

Registration fees for the 2007 NACDS Annual Meeting are:

- Chain Member
(Domestic & International)
\$2,800 per person (includes spouse/companion)
- Associate Member
(Domestic & International)
\$4,500 per person (includes spouse/companion)
- Pharmacy Deans
\$1,200 (One per University)

This fee covers all business programs and social activities. Daily registration and one-day passes are not available. Only registrations accompanied by full payment (check or complete credit card payment information) will be processed.

HOW TO REGISTER, CANCEL OR MAKE SUBSTITUTIONS ONLINE

If you prefer to register online, please go to the “Meetings” section of www.nacds.org.

- Click on “Annual Meeting”
- Click on “Registration Information”
- Click on “Online Registration, Cancellation or Substitution Form”

Be sure to complete all requested information. Online registration must include complete credit card payment information.

Mailed forms should be sent to:

NACDS
Department 814
Alexandria, VA 22334-0814

Return your forms via the U.S. Postal Service 1st Class, Priority Mail, or Express Mail. Other overnight delivery services cannot deliver to this address.

Faxed Forms:

Fax the completed form to (703) 683-5678.

CANCELLATIONS

All cancellations must be made in writing and are considered official on the date they are received at NACDS headquarters. Refunds, as applicable, will be made after the meeting.

Registration cancellations are required to be made on an official Cancellation Form. You can access this form online.

REGISTRATION REFUNDS

If you cancel by Tuesday, March 20, NACDS will refund the fee less a 25% processing charge per registrant. No refunds will be made for cancellations received after Tuesday, March 20, 2007.

SUBSTITUTIONS

Registrations may be transferred from one company representative to a substituting representative from the same company at any time without penalty.

Registration substitutions are required to be made on the official Substitution Form. You can access this form online.

ADVANCE REGISTRATION LIST

NACDS will publish an advance registration list on the Annual Meeting website. This list will be updated daily. To access the list, please go to the “Meetings” section of www.nacds.org.

- Click on “Annual Meeting”
- Click on “Participating Companies”
- Click on “Advance Registration List”

Please note that this list is available to registered attendees only and is password-protected. Your user name and password will be provided to you by NACDS in your registration confirmation. If you have questions regarding your user name and password, contact the Registration Department at (703) 837-4300.

ATTENDANCE POLICY

Attendance at the Annual Meeting is limited to executives whose 2007 company membership dues have been paid in full.

CELEBRITIES/SPOKESPERSONS

NACDS appreciates the presence of celebrities at the meeting. Companies planning to invite celebrities must send written notification to the NACDS Member Programs & Services Department for approval. All approved celebrities and spokespersons must pay the full Associate Member registration fee.

CHILDREN'S ATTENDANCE

Children under 18 will be charged a registration fee of \$250 each. Contact the NACDS Conference Registrar for information. Please note that children under 18 years of age are discouraged from attending Business Programs, The NACDS Luncheon, and the Board of Directors Reception & Dinner.

Children over 18 years of age who wish to attend the meeting must register as guests and pay the full registration fee.

MEETING CORRESPONDENCE

Mailings will be sent to the company address you provide on the registration form. If you wish to have follow-up mailings sent to your home or to an address other than your company's corporate address, please complete the appropriate section of the registration form.

QUESTIONS

If you have any questions regarding registration, please contact the NACDS Registration Department at (703) 837-4300.



SPORTS ACTIVITIES

Take some time to relax and enjoy the great outdoors of the Southwest while you participate with friends and new acquaintances in one of the following fun-filled activities:

MEN'S & WOMEN'S TENNIS

Saturday, April 21

The Phoenician Tennis Center

8:30 a.m. – 10:30 a.m.

MEN'S & WOMEN'S GOLF

Wednesday, April 25

The Phoenician Golf Course

8:00 a.m. – Shotgun Start

DON'T FORGET!

We strongly encourage you to register for sports activities at this time.

NACDS will attempt to accommodate those who wish to sign up for events on-site; however, there is no guarantee we will be able to do so.

The Phoenician has been named one of the four “Best Golf Resorts” by the Robb Report and is ranked among the “Top 75 Golf Resorts in America” by *Golf Digest* thanks to course designers Ted Robinson, Sr. and Homer Flint. Currently managed by Troon Golf, the leader in upscale golf course management, The Phoenician offers a truly spectacular setting to enjoy golf as its finest.

The two courses NACDS will be using combine playability with aesthetic beauty:

Desert: Best known for its dramatic elevation changes and breathtaking views, the Desert is the most requested course due to the unique layout.

Canyon: Hosting the highest point on property, Canyon provides nine-holes of panoramic scenery and is playable to all skill levels.



REGISTRATION FORM

Individual completing this form

NAME _____

TELEPHONE _____ EXT. _____

E-MAIL _____

1 Registration Instructions

- If you prefer to register online, please go to the "Meetings" section of www.nacds.org
 1. Click "Annual Meeting"
 2. Click "Registration Information"
 3. Click "Online Registration Form"
- Full payment must accompany your registration. Please make all checks payable to "NACDS." If paying by credit card, complete all credit card information.
- Mailed registrations be sent via U.S. Postal Service 1st Class, Priority Mail, or Express Mail—other forms of overnight delivery service cannot deliver to the bank address. (A self-addressed envelope is enclosed for your convenience.)
- If you prefer to fax in your registration form, please send it to (703) 683-5678. (Faxed registrations must include credit card information.)
- If you have any questions regarding registration, call NACDS at (703) 837-4300 or e-mail annualmtg@nacds.org.

2 Registration Information

NAME— DR. MR. MS. MRS. _____

NICKNAME (FOR BADGE) _____ ATTENDING FOR FIRST TIME? SELF YES SPOUSE/COMPANION YES

POSITION/TITLE _____

COMPANY _____

COMPANY ADDRESS _____

CITY _____ STATE _____ ZIP _____

TELEPHONE _____ FAX _____ E-MAIL _____

SPOUSE/COMPANION NAME—DR. MR. MS. MRS. _____ NICKNAME (FOR BADGE) _____

Address for future mailings if different from above: Is this a home address? yes no

ADDRESS _____

CITY _____ STATE _____ ZIP _____

FOR OFFICIAL USE ONLY	
DATE _____	AMOUNT _____
CHECK NO. _____	
ENTERED _____	PROOFED _____

Registration Fees


Please record the appropriate fee in the "Registration Fees & Payment" box below.

Chain Member \$2,800
(Domestic/International)

Associate Member \$4,500
(Domestic/International)

Pharmacy Deans \$1,200
(One per University)

(Note: This fee covers all business programs and social activities for one registrant and spouse/companion.)

Registration Fees & Payment			
Note: You must complete this section.			
Registration Fee	\$ _____		
Sports Activities Fee(s) (Section 4)	\$ _____		
Total Payment Enclosed	\$ _____		
PAYMENT METHOD: <input type="checkbox"/> CHECK <input type="checkbox"/> CREDIT CARD			
<input type="checkbox"/> 	<input type="checkbox"/> 	<input type="checkbox"/> 	<input type="checkbox"/> 
CREDIT CARD # _____			
EXPIRATION DATE _____			
CARDHOLDER'S NAME _____			
CARDHOLDER'S SIGNATURE _____			
Federal Tax ID #13-5582579			

3 Hotel Reservations

REGISTRANT NAME _____

COMPANY _____

I. Check One

- I request NACDS to make my room reservation.
- Room reservation not required.

II. Official NACDS Hotels

Please indicate your order of hotel preference from 1 through 4 with your first choice being 1.

We cannot guarantee that you will be assigned in your order of preference to a hotel .

- ___ Arizona Biltmore Resort & Spa \$375
- ___ Camelback Inn, a JW Marriott Resort & Spa \$388
- ___ The Phoenician \$410
- ___ The Ritz-Carlton \$290

We cannot guarantee that you will be assigned to a hotel in your order of preference.

ARRIVAL DATE _____

DEPARTURE DATE _____

Note: Arrival and departure dates must be provided for NACDS to make your room reservations.

III. Special Preferences

- King Bed Non-Smoking Room
- Double Beds Near Elevator
- Smoking Room

Please note that NACDS will communicate your preferences to your assigned hotel but cannot guarantee them.

If you have special needs due to a disability or other reasons, please call the NACDS Annual Meeting Housing Manager at (703) 837-4642.

IV. Attention Associate Members


Please indicate one representative from your company who should receive preference in assignment to The Phoenician. *This does not in any way guarantee assignment to The Phoenician.*

NAME—DR. MR. MS. MRS. _____

V. Housing Credit Card Information

In order for NACDS to make your hotel reservation, please provide your credit card information. If you have already provided credit card information, you do not need to provide this information unless you are using a different credit card.

All Annual Meeting hotels require a room deposit equaling the entire length of your stay. This deposit will be charged to your credit card on Tuesday, March 20, 2007. Refunds will only be available for room cancellations and date changes made directly with your assigned hotel prior to March 20, 2007.

- 
- 
- 
- 

OTHER CARD NAME _____

CREDIT CARD # _____

EXPIRATION DATE _____

CARDHOLDER'S NAME _____

CARDHOLDER'S SIGNATURE _____

4 Sports Activities

Event & Date	Participant	Fee	Other Information
Men's & Women's Tennis Saturday, April 21 8:30 a.m. – 10:30 a.m.	<input type="checkbox"/> Registrant <input type="checkbox"/> Spouse/Companion	\$125 per person	<input type="checkbox"/> Advanced <input type="checkbox"/> Intermediate <input type="checkbox"/> Beginner <input type="checkbox"/> Advanced <input type="checkbox"/> Intermediate <input type="checkbox"/> Beginner
Men's & Women's Golf Wednesday, April 25 8:00 a.m. Shotgun	<input type="checkbox"/> Registrant <input type="checkbox"/> Spouse/Companion	\$240 per person	<input type="checkbox"/> Handicap (or average score) <input type="checkbox"/> Club Rental <input type="checkbox"/> Handicap (or average score) <input type="checkbox"/> Club Rental

MEETINGS & CONFERENCES

2007

Regional Chain Conference
February 4 – 7, 2007
The Ritz-Carlton
Naples, Florida

Supply Chain & Logistics Conference
March 25 – 27, 2007
JW Marriott Grande Lakes
Orlando, Florida

Marketplace Conference
June 23 – 26, 2007
Boston Convention Center
Boston, Massachusetts

Pharmacy & Technology Conference
August 11 – 15, 2007
Boston Convention Center
Boston, Massachusetts

2008

Regional Chain Conference
February 3 – 6, 2008
Hyatt Regency Coconut Point
Bonita Springs, Florida

Annual Meeting
April 26 – 30, 2008
The Breakers
Palm Beach, Florida

Marketplace Conference
June 28 – July 1, 2008
San Diego Convention Center
San Diego, California

Pharmacy & Technology Conference
August 23 – 27, 2008
San Diego Convention Center
San Diego, California

NACDS

NATIONAL ASSOCIATION OF
CHAIN DRUG STORES

P.O. Box 1417-D49
Alexandria, Virginia 22313-1480
Phone (703) 549-3001
www.nacds.org